

Message Text

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44

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

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R 061051Z MAR 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6640

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1425

E.O. 11652: /A

TAGS: BEXP, GW

SUBJECT: WTDR - SOMMER ELEKTRONIK, GMBH, ING. ERICH

REF: USDOC 2017

1. ADDRESS: 43 JAHNSTRASSE, 6000 FRANKFURT/MAIN, WEST GERMANY, CABLE: SOMTRONIC, TELEX: 04-14069, PHONE: 0611-550289, OFFICERS: ERIC SOMMER, MANAGER/PARTNER, HEINZ FRIEDBERG, MANAGER.

2. THE FIRM WAS ESTABLISHED BY E SOMMER, AN ENGINEER IN THE ELECTRIC/ELECTRONIC FIELD, AS A SINGLE PROPRIETORSHIP IN 1949. IT BECAME A CORPORATION IN 1963 AND DEVELOPED DURING THE YEARS INTO A LARGE IMPORTER AND SALES AGENT OF ELECTRONIC COMPONENTS; AN ADDITIONAL LINE IS OPTICAL ELECTRONIC MEASURING EQUIPMENT AND COMPONENTS THEREOF. THE FIRM HAS ABOUT 30 EMPLOYEES, 10 OF WHICH ARE ENGINEERS, AND 6 TRAVELLING SALESMEN. SALES AREA IS WESTERN GERMANY.

3. FINANCIAL REFERENCES: STADTSPARKASSE FRANKFURT, TRADE REFERENCES: ECC CORP EULESS, TEXAS, EEP CORP, CULVER CITY, CALIF AND SEE ITEM 4.

4. FOREIGN FIRMS REPRESENTED: CYCON INC SUNNYVALE, CALIF. ECC CORP, EULESS TEXAS (THURISTORS), EEP CORP, CULVER CUTY, CALIF, (ELECTRONIC COMPONENTS), LASER DIODE
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LABORATORIES, METUCHEN, NJ (LASER DIODES), MICROSEMI-

CONDUCTOR, CULVER CITY, CALIF (REACTIFIERS, DIODES ETC.)
RETICON CRP, MOUNTAIN VIEW, CALIF (6 MOST IMPORTANT
OF 14 US FIRMS REPRESENTED).

5. THE FIRM IS REGISTERED AS A CORPORATION ON SHARES WITH
A NOMINAL CAPITAL OF DM 50,000, MAJOR SHAREHOLDER IS MR.
SOMMER. HE AND HIS FIRM HAVE A GOOD REPUTATION AND THE
FINANCIAL SITUATION IS DESCRIBED AS ORDERLY. THE FIRM'S
EQUIPMENT IS VALUED AT ABOUT DM 150,000 AND THE OVERALL
INVENTORY AT ABOUT DM 1 MILLION. THE VOLUME OF BUSINESS
IS REPORTEDLY DM 12 MILLION, THE FIRMS BUSINESS
ADDRESS IS OWNED BY MR SOMMER. HE IS ALSO MANAGER
AND SHAREHOLDER OF THE MEDIUM SIZED MANUFACTURING
FIRM, ELFEIN ELEKTROFFEINGERATEBAU GMBH, NO DERO-
GAOTRY INFORMATION WAS RECEIVED ON PAYMENTS. RECOM-
MENDED AS A GOOD BUSINESS CONTACT FOR US FIMRS.

6. INFO 03/74. PREPARED BY P BARTOLSIC AND APPROVED
BY A L VELER.HARLAN

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